## Vocalia, the AI phone receptionist

# Your customers miss calls every week: show them the number

Pocket sheet: present the AI phone receptionist in 20 seconds, answer the 7 objections, know who to target.

### The offer in 20 seconds

Hi, I'm presenting an AI phone receptionist: it picks up for you during service or at night, gives information, takes the appointment request and sends you a summary after every call. It is set up for you.

**"$3.63 a day. Saving just one table of 4 a week pays for the whole month."**

### How to present it

1. Ask about the loss before you mention the price: "During service, how many calls go unanswered in a week?"
2. Show the example table, then let the owner enter their own numbers.
3. Give the price per day only after their loss figure, then the 60-day guarantee.
4. One next step only: the code to scan, or the 15-minute meeting.

### Who to target

- Restaurants and bistros that miss calls in the middle of service
- Hotels and guest houses
- Tradespeople on a job site (plumber, electrician, mechanic)
- Practices and shops that miss calls
- Less suited: a business that receives very few calls

### Never promise

- A live call transfer to a human: the handover is done by message.
- A payment or a price given over the phone: never.
- Outbound calls: inbound only.
- Writing into a calendar: depends on the setup, never promised in advance.
- A call longer than 10 minutes.

### The 7 objections and the answers

**It's too expensive.**
Look at the table: $3.63 a day, and saving just one table of 4 a week pays for the month. Not satisfied within 60 days: the setup fee is refunded.

**An AI on the phone is scary.**
It introduces itself as a voice assistant, talks in real time and lets callers interrupt. You can try it live, a 90-second call, at organizen.ai/en/agent-vocal (code sent by email).

**I'll think about it.**
Of course. What is making you hesitate? If it's a polite way of saying no, say so: either answer is fine.

**I already use Zenchef.**
Zenchef writes the booking into its own book; its AI add-on comes to $250.80 a month with the subscription. Vocalia works with or without booking software, for a restaurant or a tradesperson.

**I already have voicemail.**
On the carrier's voicemail, nobody gives information or takes a time slot, and many callers hang up. Vocalia picks up, answers questions, takes the request and sends a summary.

**What if the caller wants a human?**
No live call transfer: it tells the caller and hands over by message (email or WhatsApp), with the call summary.

**I need to talk to my partner.**
Of course. The loss table is easy to show to two people, and a meeting with both of you can be set whenever you like.

Acknowledge the question first ("you're asking about the amount") without agreeing with it: never "you're right, it's expensive". Then dig: "What makes you say that?"

### Key figures to keep in mind

Two plans, same service, same 60-day guarantee. No commitment: $649 one-time setup ($324.50 until 10/31/2026), then $108.90 a month, VAT included. 12-month commitment: $319 one-time setup, then $108.90 a month, VAT included. 150 minutes of calls included, then $0.385 a minute.

**60-day guarantee:** not satisfied within 60 days, the setup fee is refunded, no conditions. Monthly fees start from go-live.

Your compensation and how your referrals are tracked: see your partner agreement.

**Scan with your phone camera**